

# VolunteerSelect

*Protecting Vulnerable Populations:  
A ChoicePoint Charitable Initiative*

ChoicePoint





# ***Agenda***

**Who is ChoicePoint?**

**Making the World a Safer Place -  
VolunteerSelect**





# ***ChoicePoint Overview***

## **Trusted Source and Leading provider of:**

- Identification and credential verification solutions
- Consumer initiated and Public Record Information
- More than 7 million background and substance abuse checks in the U.S. annually

## **Sound Business and Financial Strength**

- 5-year old company with a hundred-year history
- More than \$650 million in 2001 revenue
- \$3 billion+ market cap, NYSE-listed company
- Member of S&P Mid-Cap 400 Index
- 5,000 employees in 20+ metro areas





# ***ChoicePoint Built to Provide Information Solutions to Mitigate Risks***

Who is  
caring for your  
loved one?

Who is your  
customer?

Who is your  
employee?

Who is  
your  
supplier?



ChoicePoint provides the information about people, businesses and assets needed to make smarter decisions

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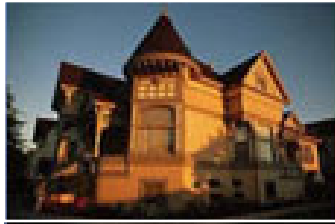


# Robust Data Resources

## PROPRIETARY



90% of all auto claims in U.S.  
**175 million claims records**



80% of all homeowner claims in U.S.  
**60 million claims records**



National Credit File  
**20 + million records**

## PUBLIC



Nearly **15 billion** public records in our online databases

**5 + million** records on licensed medical practitioners



**2 + million** credentialing records on International businesses



Largest collector of criminal records  
From courthouses  
**Up to 20,000/day**



## PERMISSIBLE USE



**100 + million** driving histories and **170 million** vehicle registrations collected annually



**170 million** consumer credit and demographic histories from all three reporting firms

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# ***Market Overview***

## **Insurance**

- **P&C Personal Lines** - leading provider of underwriting and claims data to insurance industry
- **Commercial Insurance** - leading provider of policy rating software and property inspections

## **Business and Government**

- **Public Records** - leading provider of on-line and on demand information for due diligence and identification
- **Workplace Solutions** - largest provider of pre-employment background screening and drug testing administration
- **Direct Marketing** - leading provider of permission-based, database prospecting, teleservices and fulfillment services





# *WorkPlace Solutions Overview*

## **POSITION**

Leading U.S. provider of pre-employment background screening and drug testing administration services.

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## **HISTORY**

Providing screening services since 1945. Substantially expanded services through 10 acquisitions.

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## **CUSTOMERS**

More than 40% of Fortune 1000 employers; increasing presence among small/mid-sized companies.

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## **CAPABILITIES**

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- Nationwide screening capabilities through nine service centers.
- Exceptional data access including 20-million record National Criminal File.
- Strong new product portfolio including National Criminal File, ScreenNow, Driver Qualification File and Esteem.

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# *Public Records Overview*

## ***POSITION***

Leading provider of online and on-demand public records for due diligence and identification services.

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## ***HISTORY***

Built business in late 1990's through series of acquisitions including CDB Infotek (March 1998) and DBT Online (May 2000)

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## ***CUSTOMERS***

Key verticals include:

- Federal, state and local government agencies
- Corporate (Fortune 500 firms)
- Banking and financial
- Professional services firms
- Legal and investigative

## ***DATA RESOURCES***

- On line access to 15 billion + public records
- Daily retrieval of more than 20,000 records







## ***Strong Ties to Business and Government***

### **Current Government Clients**

- Department of Justice
  - *FBI, Marshals, DEA, INS*
- Department of Treasury
  - *IRS, Customs, FINCEN, Secret Service*
- Department of Transportation
  - *TSA*
- Department of Defense
- 7500 other federal, state, and local agencies

### **Current Business Clients**

- Allstate Insurance Co.
- State Farm Insurance Co.
- IBM
- American Airlines
- Exxon-Mobil
- Accenture
- American Express
- The Home Depot
- Merrill Lynch
- Wal-Mart Stores
- Bank of America
- General Motors





# *Corporate Citizenship*

- ▶ ChoicePoint Cares: Initiatives for a Better Society
- ▶ 2002 Corporate Leadership Award  
National Center for Missing and Exploited Children
- ▶ 2001 IMPACT Award  
Metro Atlanta Corporate Volunteerism Council





# *Creation of VolunteerSelect*

- ▶ Developed through relationship with NCMEC
- ▶ Piloted with Boys & Girls Clubs of America from October 2001-April, 2002
- ▶ Launched nationwide May 1, 2002
- ▶ Other users include:
  - Boys Scouts of America
  - Big Brothers/Big Sisters
  - Girl Scouts of America
- ▶ Endorsed by National Assembly of Health & Human Services Organizations





## ***ChoicePoint National Criminal File***

- **The ChoicePoint National Criminal file is a comprehensive database search of multiple criminal record sources, including Federal Fugitive files, State and County Criminal Record Repositories, ChoicePoint Proprietary Record information, prison, parole and release files and other State agencies.**
  - ↪ Available Only From ChoicePoint
  - ↪ Contains 20 million plus Criminal Records
  - ↪ Results of Search available within minutes
  - ↪ FCRA-Compliant Database





# Volunteer*Select* Pricing

<b>Product</b>	<b>Components</b>	<b>Volunteer<i>Select</i> Price</b>	<b>ScreenNow Price</b>
<b>Package A</b>	<b>SSN National Criminal File Sex offender registry</b>	<b>\$3.50</b>	<b>\$37.00</b>
<b>Package B</b>	<b>SSN National Criminal File Courthouse search</b>	<b>\$6.50</b>	<b>\$44.00</b>
<b>Package C</b>	<b>SSN National Criminal File</b>	<b>\$1.50</b>	<b>\$28.00</b>
<b>Motor Vehicle Record</b>	<b>State-level Driver History</b>	<b>\$.50</b>	<b>\$7.50</b>
<b>Courthouse search</b>	<b>Felony Including Misdemeanor</b>	<b>\$5.00</b>	<b>\$16.00</b>
<b>Sex offender registry search</b>	<b>Single State Search</b>	<b>\$2.00</b>	<b>\$9.00</b>





# *Core Components*

- ▶ Basic Packages according to state
  - Baseline requirement
  - Heavily weighted to retrieve criminal and sex offender histories
- ▶ Optional Add-On Services
  - Motor Vehicle Record (18 states)
  - County Courthouse Record Search (50 states)
  - Single-state Sex Offender Registry Search (31 states)





# *Fair Credit Reporting Act Compliance*

- ▶ ChoicePoint will follow FCRA employment procedures for any adverse action taken against volunteers
  - Conservative approach
  - Consumer-oriented
- ▶ If a volunteer is denied a position due to information on the background screening report, the organization must:
  - Provide the applicant with a full copy of his/her screening report and the FCRA Summary of Consumer Rights
  - ChoicePoint will re-investigate disputed information at no additional charge





# *Volunteer Screening*

- ▶ ChoicePoint only endorses use of *Volunteer Select* for volunteer screening, not pre-employment purposes.
- ▶ Indemnification is not offered on *Volunteer Select*.
- ▶ Screening components were designed to reveal an applicant's past history of violence or sexual abuse, NOT all records available.







# *Pre-Employment Screening*

- ▶ Additional tools are strongly recommended for pre-employment screening, including:
  - Verification of educational degrees
  - Verification of licensure and/or credentials
  - Reference checks
  - Credit history checks
  - Drug testing
- ▶ Volunteer *Select* users who link to ScreenNow for pre-employment screening services:
  - Waive account setup fees
  - Receive a 20% quarterly discount



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