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Secrets to Making Your Volunteer Program
Effective and Sustainable



Good Program Design

- Decreases administrative costs (time, energy, and turnover)
- Engages members
- Increases program support
- Shares the workload
- Improves support for coaches so they can devote more time and energy to players





Volunteers Are Not Free



In 2014, the average value of a volunteer hour in the United States was \$23.07

See www.IndependentSector.org for a state by state listing

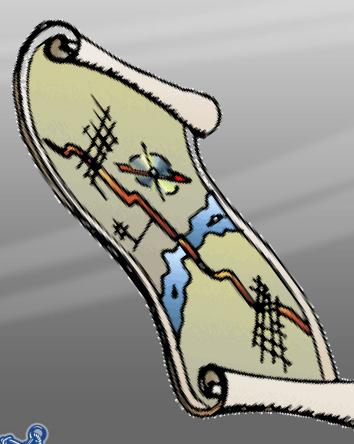


The Value of Volunteer Time

- An indication of the amount of community support for an organization
- Can be used in annual reports, grant proposals, and financial statements (see http://www.fasb.org/pdf/fas116.pdf)
- When someone with a specialized skill volunteers, the value of the work is based on the volunteer job, not the volunteer's professional earning power

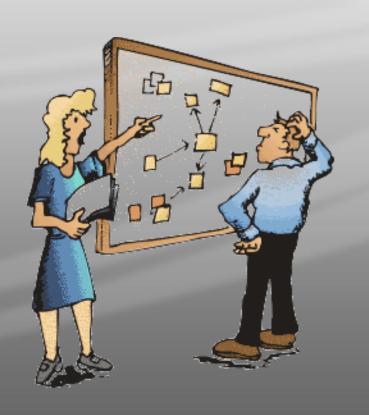


Workshop Roadmap



- 1. Know what you need
- 2. If you don't ask, they can't say "YES!"
- 3. Preparation and Training
- 4. Get stuff done
- 5. Say "THANK YOU!"
- 6. The Real Secret to Success
- 7. Questions and Discussion

1. Know What You Need



- What is the organizational structure?
- What volunteer jobs need to be filled?
- Develop written job descriptions for ALL jobs



Example: Team Volunteers

Team Set Up

- Team Manager
- Player Registration
- Uniforms
- Team Photos
- Referee for the local referee pool
- Team Treasurer

Operations

- Communications and Emails
- Schedule and Calendar
- Team Website
- Parent Representative or Ombudsman
- Team Liaison to Board of Directors
- Volunteer Coordinator
- Social Coordinator
- Community Service Coordinator
- Fundraising Coordinator
- Carpool Coordinator
- Travel Coordinator

Game Day

- Player Availability
- Game Day Roster
- Game Balls
- Tent/Canopy
- First Aid Kit
- Ice
- Bench
- Team Bench Coats
- Tunnel Coordinator
- Snack Coordinator
- Team Photographer
- Score Reporting



Elements of a Job Description

- 1. What skills and abilities are needed?
- 2. What are the tasks?
- 3. With whom will the volunteer work?
- 4. What supplies are needed?







2. If you don't ask, they can't say "YES!"



Be Specific About What You Need



- Use the job description to frame The Ask
- How does the job benefit the organization?
- What is in it for the volunteer?



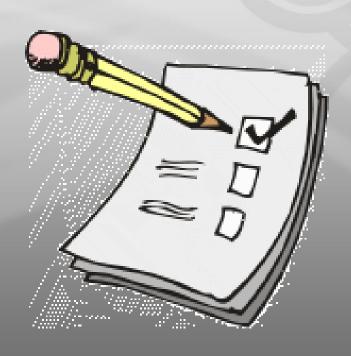
Make It Meaningful and Manageable



If your volunteer job requires more than an average of 10 hours a week, you are setting yourself up for volunteer burnout and turnover



3. Preparation and Training





Supplies and Logistics

- What supplies are needed?
- Who provides the supplies?
- How are supplies acquired, purchased, and delivered?
- What happens to leftover supplies?





Train and Explain



What do your volunteers need to know to do their jobs?

- Written instructions or diagrams
- Oral explanations
- Demonstration of tasks
- Explanation of "the way we do things here"
- Who do I go to for help?

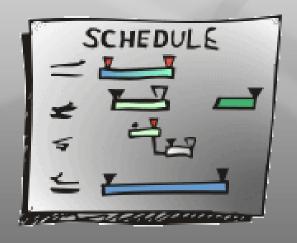






Doing the Work

- Who will support and supervise volunteers?
- Set priorities and know the back up plan(s)
- Incorporate volunteer feedback and suggestions into the job
- Engagement is often more important than perfection











Gratitude that Reflects how Volunteers See Themselves

Connected and resourceful - Know who to call and how to get things done





Technically competent - Experts

Team builders, peacemakers, and caregivers - Looking out for the people on the team





6. The Real Secret to Efficient and Sustainable Volunteer Programs is in the Math



The Preparation Payoff

3 Parts Planning



1 Part Work



1 Part Gratitude



An Effective Volunteer Program that engages and retains volunteers





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For an email copy of the session handout, text the word **Volunteers** to 44222



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